

### DECEMBER



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2017	<b>\$587,500 ▼</b>	<b>\$550,000 ▲</b>	<b>\$480,000 ▲</b>
	2016	\$690,000	\$417,500	\$325,000

CLOSED SALES	2017	<b>42 ▼</b>	<b>41 ▲</b>	<b>23 ▲</b>
	2016	55	32	15

NEW ACTIVE LISTINGS	2017	<b>29 ▼</b>	<b>29 ▲</b>	<b>7 ▼</b>
	2016	41	28	18

VOLUME SALES	2017	<b>\$37,037,423 ▼</b>	<b>\$21,681,886 ▲</b>	<b>\$22,107,007 ▲</b>
	2016	\$43,806,203	\$19,306,064	\$7,621,000

DEC 2017	DEC 2016	DEC 2017	DEC 2016
Closed Sales	Closed Sales	Median Price	Median Price

### SINGLE FAMILY HOMES

Waimea	7	8	\$465,000	\$370,000
Koloa	16	12	\$612,500	\$756,500
Lihue	1	7	\$1,325,000	\$441,000
Kawaihau	12	15	\$562,250	\$670,000
Hanalei	6	13	\$700,000	\$850,000

### CONDOMINIUMS

Waimea	-	-	\$-	\$-
Koloa	23	15	\$649,156	\$495,000
Lihue	5	8	\$238,000	\$235,004
Kawaihau	4	6	\$215,000	\$320,000
Hanalei	9	11	\$550,000	\$575,000

### VACANT LAND

Waimea	1	-	\$188,000	\$-
Koloa	15	7	\$450,000	\$285,000
Lihue	1	1	\$90,000	\$382,000
Kawaihau	2	2	\$467,500	\$347,500
Hanalei	4	5	\$1,472,500	\$450,000

All information taken from Kauai Board of Realtors & Hawaii Information Services. MLS Sales Data information shown herein, while not guaranteed, is derived from sources deemed reliable. Old Republic Title is providing this information as a free customer service and makes no warranties or representations as to its accuracy. Data sourced on January 2, 2018.

KOLOA



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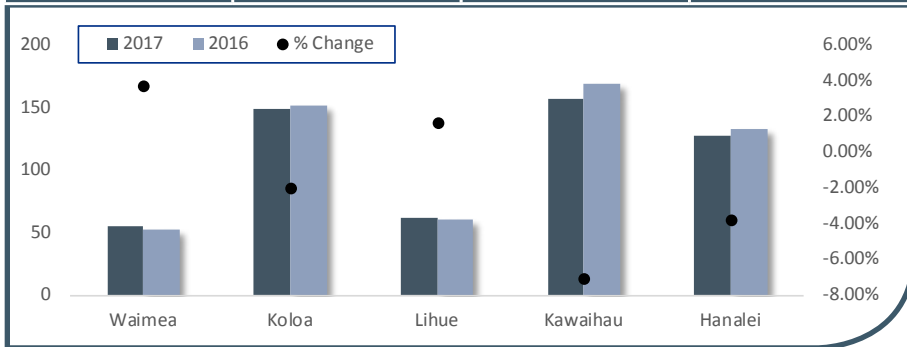
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Account Executive  
LRagsac@ortc.com  
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SINGLE  
FAMILY

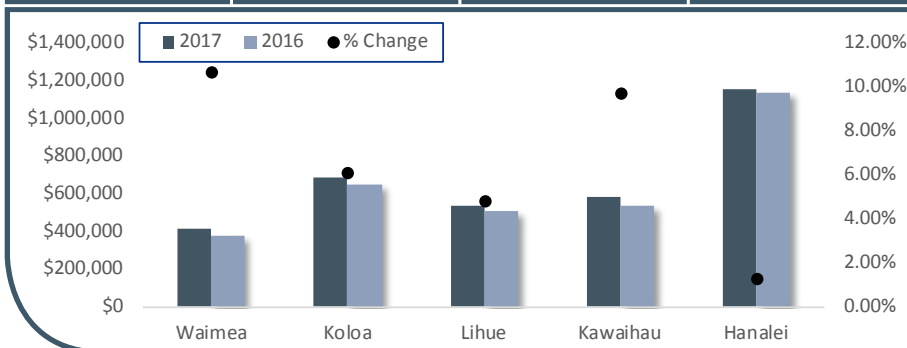
**CLOSED  
SALES**

	2017	2016	% Change
Waimea	55	53	3.77%
Koloa	149	152	-1.97%
Lihue	62	61	1.64%
Kawaihau	157	169	-7.10%
Hanalei	128	133	-3.76%
<b>SUMMARY</b>	<b>551</b>	<b>568</b>	<b>-2.99%</b>



**MEDIAN  
PRICE**

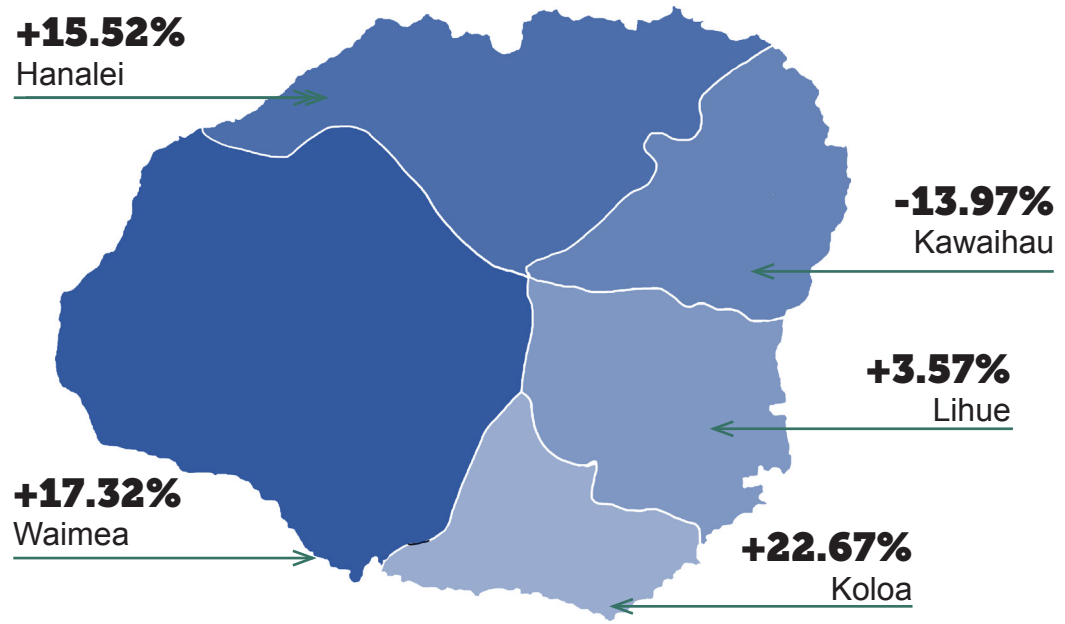
	2017	2016	% Change
Waimea	\$415,000	\$375,000	10.67%
Koloa	\$690,000	\$650,000	6.15%
Lihue	\$534,500	\$510,000	4.80%
Kawaihau	\$585,000	\$533,000	9.76%
Hanalei	\$1,150,004	\$1,135,000	1.32%
<b>SUMMARY</b>	<b>\$660,000</b>	<b>\$625,500</b>	<b>5.52%</b>



**SALES  
VOLUME**

	2017	2016	% Change
Waimea	\$25,035,034	\$21,338,463	17.32%
Koloa	\$164,371,645	\$133,999,793	22.67%
Lihue	\$36,800,899	\$35,534,050	3.57%
Kawaihau	\$106,263,790	\$123,516,559	-13.97%
Hanalei	\$204,203,063	\$241,704,667	-15.52%
<b>SUMMARY</b>	<b>\$536,674,431</b>	<b>\$556,093,532</b>	<b>-3.49%</b>

**+15.52%**  
Hanalei



**-13.97%**  
Kawaihau

**+3.57%**  
Lihue

**+22.67%**  
Koloa

**+17.32%**  
Waimea

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OLD REPUBLIC TITLE

## YEAR-TO-DATE DATA

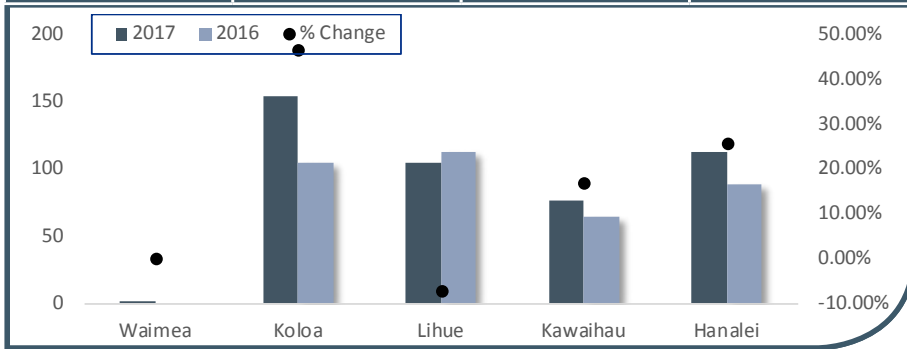
Comparing 01/01/2016 thru 12/31/16 with 01/01/2017 thru 12/31/2017



CONDOMINIUM

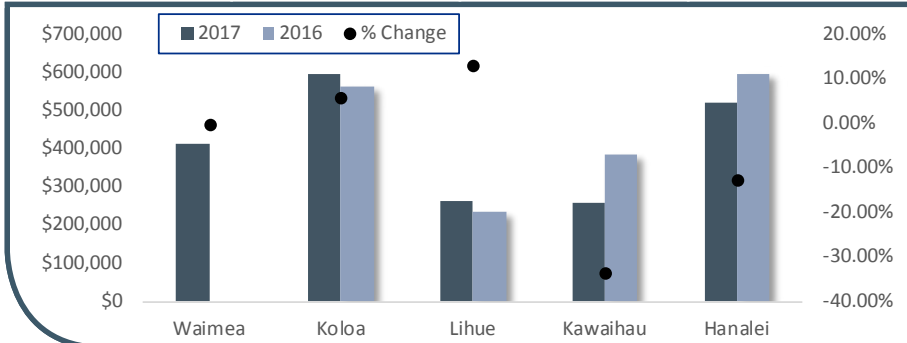
### CLOSED SALES

	2017	2016	% Change
Waimea	2	0	N/A
Koloa	154	105	46.67%
Lihue	105	113	-7.08%
Kawaihau	76	65	16.92%
Hanalei	112	89	25.84%
<b>SUMMARY</b>	<b>449</b>	<b>372</b>	<b>20.70%</b>



### MEDIAN PRICE

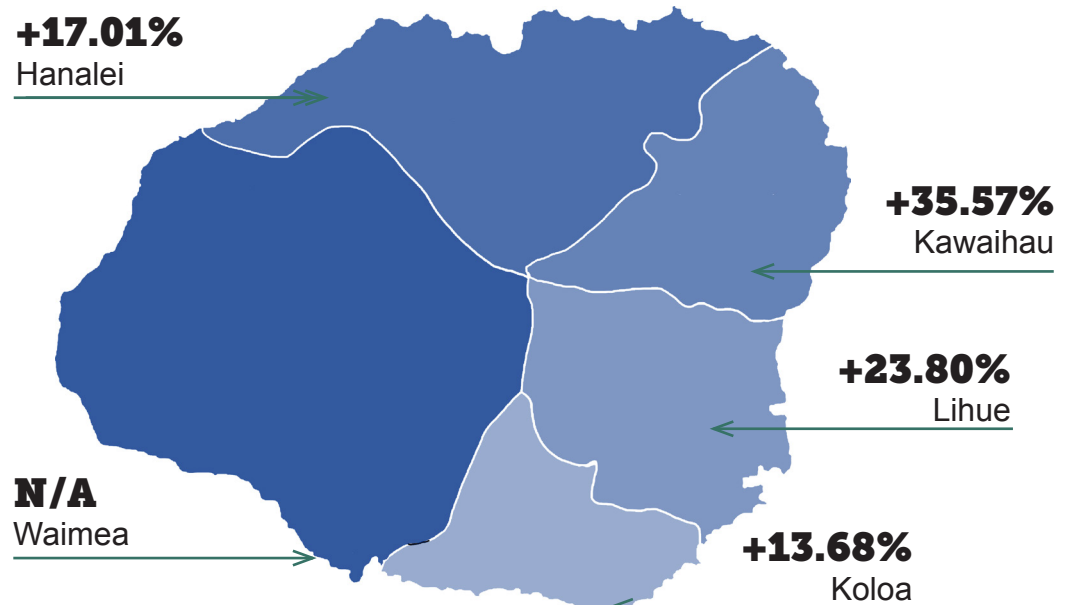
	2017	2016	% Change
Waimea	\$411,000	\$0	N/A
Koloa	\$597,000	\$565,000	5.66%
Lihue	\$265,000	\$234,000	13.25%
Kawaihau	\$256,000	\$384,950	-33.50%
Hanalei	\$521,000	\$595,000	-12.44%
<b>SUMMARY</b>	<b>\$435,000</b>	<b>\$399,500</b>	<b>8.89%</b>



### SALES VOLUME

	2017	2016	% Change
Waimea	\$822,000	\$0	N/A
Koloa	\$87,566,199	\$64,516,422	35.73%
Lihue	\$29,809,146	\$28,154,714	5.88%
Kawaihau	\$31,270,102	\$25,259,014	23.80%
Hanalei	\$65,396,907	\$57,528,507	13.68%
<b>SUMMARY</b>	<b>\$214,864,354</b>	<b>\$175,458,657</b>	<b>22.46%</b>

**+17.01%**  
Hanalei



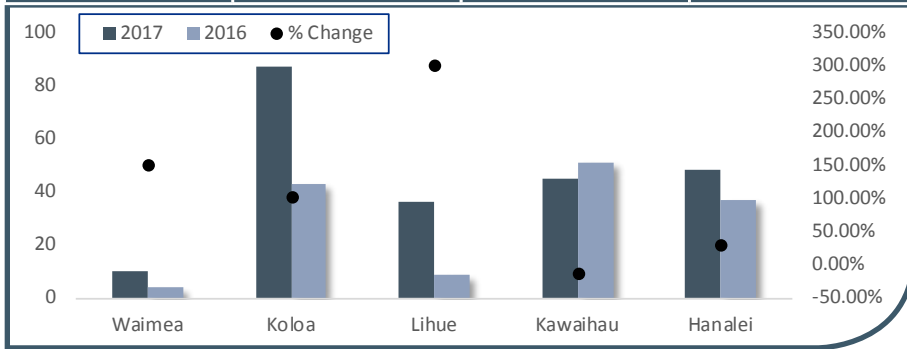
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VACANT  
LAND

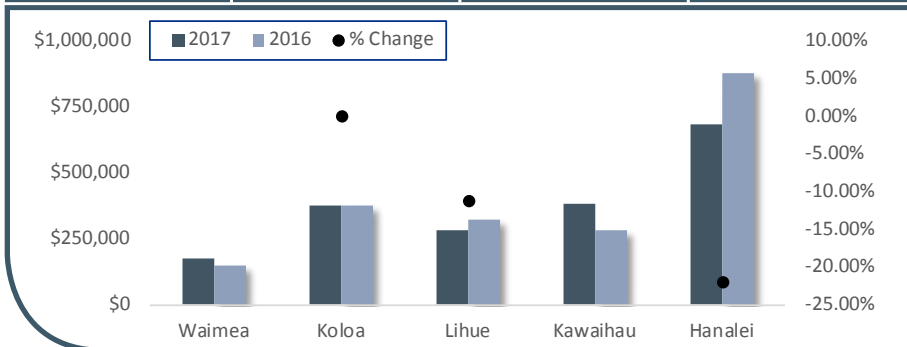
**CLOSED  
SALES**

	2017	2016	% Change
Waimea	10	4	150.00%
Koloa	87	43	102.33%
Lihue	36	9	300.00%
Kawaihau	45	51	-11.76%
Hanalei	48	37	29.73%
<b>SUMMARY</b>	<b>226</b>	<b>144</b>	<b>56.94%</b>



**MEDIAN  
PRICE**

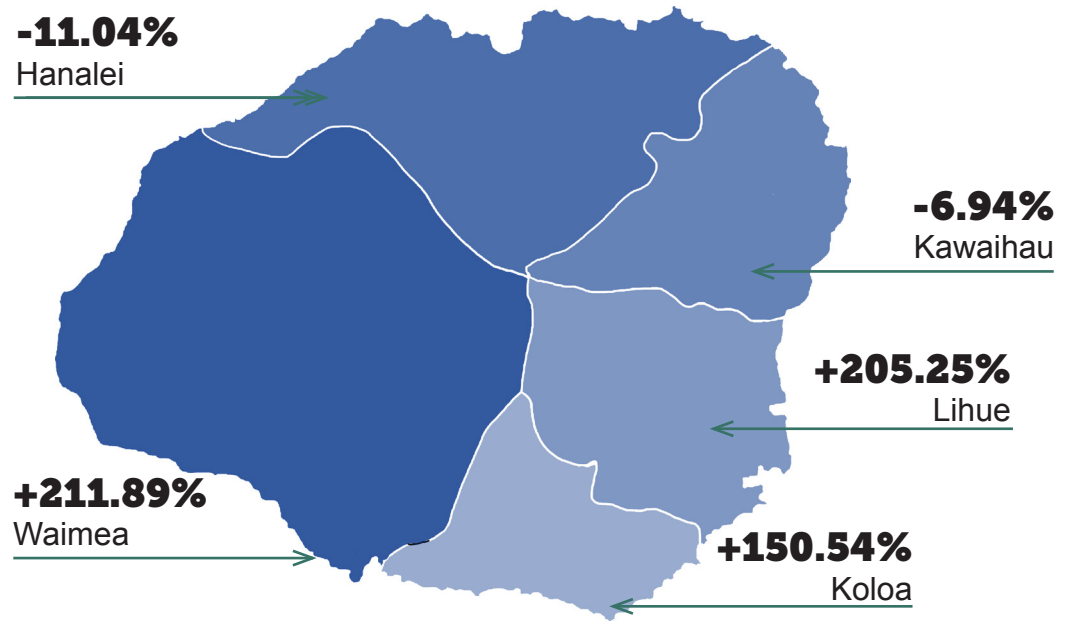
	2017	2016	% Change
Waimea	\$172,000	\$150,000	14.67%
Koloa	\$375,000	\$375,000	0.00%
Lihue	\$284,000	\$320,000	-11.25%
Kawaihau	\$380,000	\$280,000	35.71%
Hanalei	\$682,500	\$875,000	-22.00%
<b>SUMMARY</b>	<b>\$375,000</b>	<b>\$392,500</b>	<b>-4.46%</b>



**SALES  
VOLUME**

	2017	2016	% Change
Waimea	\$1,902,500	\$610,000	211.89%
Koloa	\$47,564,271	\$18,984,500	150.54%
Lihue	\$10,383,000	\$3,401,500	205.25%
Kawaihau	\$22,330,160	\$23,996,070	-6.94%
Hanalei	\$48,217,000	\$54,198,000	-11.04%
<b>SUMMARY</b>	<b>\$130,396,931</b>	<b>\$101,190,070</b>	<b>28.86%</b>

**-11.04%**  
Hanalei



**-6.94%**  
Kawaihau

**+205.25%**  
Lihue

**+211.89%**  
Waimea

**+150.54%**  
Koloa

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