

SEPTEMBER



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2017	\$625,000 ▲	\$437,500 ▼	\$430,004 ▲
	2016	\$580,000	\$445,000	\$400,000

CLOSED SALES	2017	43 ▼	36 ▲	16 ▲
	2016	47	31	9

NEW ACTIVE LISTINGS	2017	23 ▼	17 ▼	17 ▲
	2016	30	18	16

VOLUME SALES	2017	\$54,243,507 ▲	\$18,074,500 ▲	\$12,767,007 ▲
	2016	\$34,113,175	\$13,705,507	\$3,273,500

SEPT 2017	SEPT 2016	SEPT 2017	SEPT 2016
Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Waimea	6	9	\$315,250	\$389,000
Koloa	10	8	\$661,250	\$635,000
Lihue	5	5	\$485,000	\$474,900
Kawaihau	11	13	\$615,000	\$580,000
Hanalei	11	12	\$1,300,000	\$880,000

CONDOMINIUMS

Waimea	0	0	\$0	\$0
Koloa	10	6	\$530,000	\$553,304
Lihue	9	9	\$255,600	\$235,000
Kawaihau	4	6	\$270,750	\$362,475
Hanalei	13	10	\$585,000	\$584,500

VACANT LAND

Waimea	1	0	\$30,000	\$0
Koloa	2	1	\$276,000	\$427,000
Lihue	1	1	\$335,000	\$252,500
Kawaihau	4	4	\$407,504	\$270,000
Hanalei	8	3	\$775,000	\$479,000

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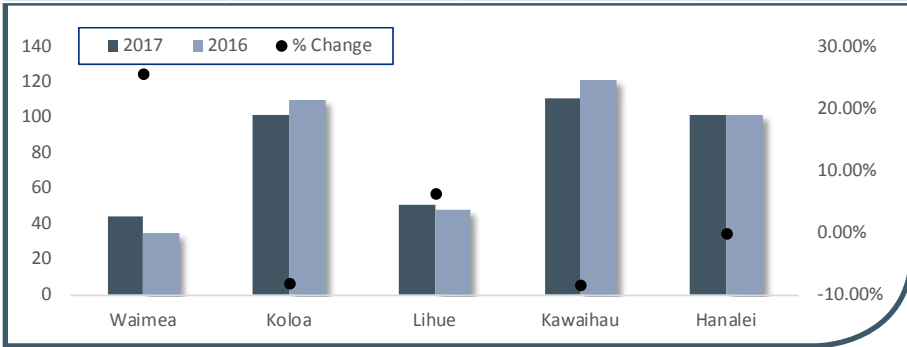
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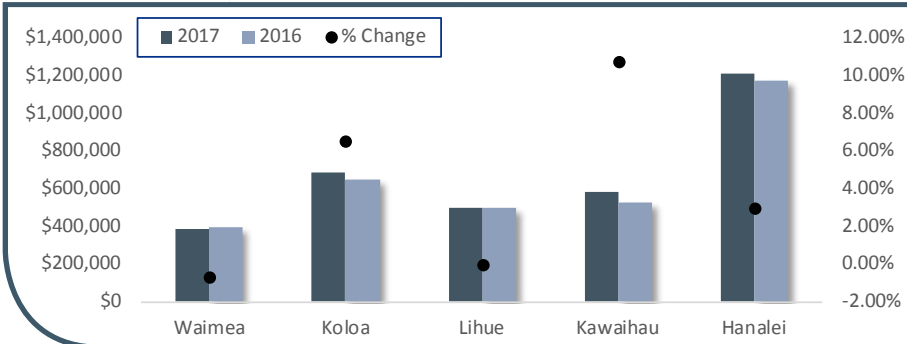




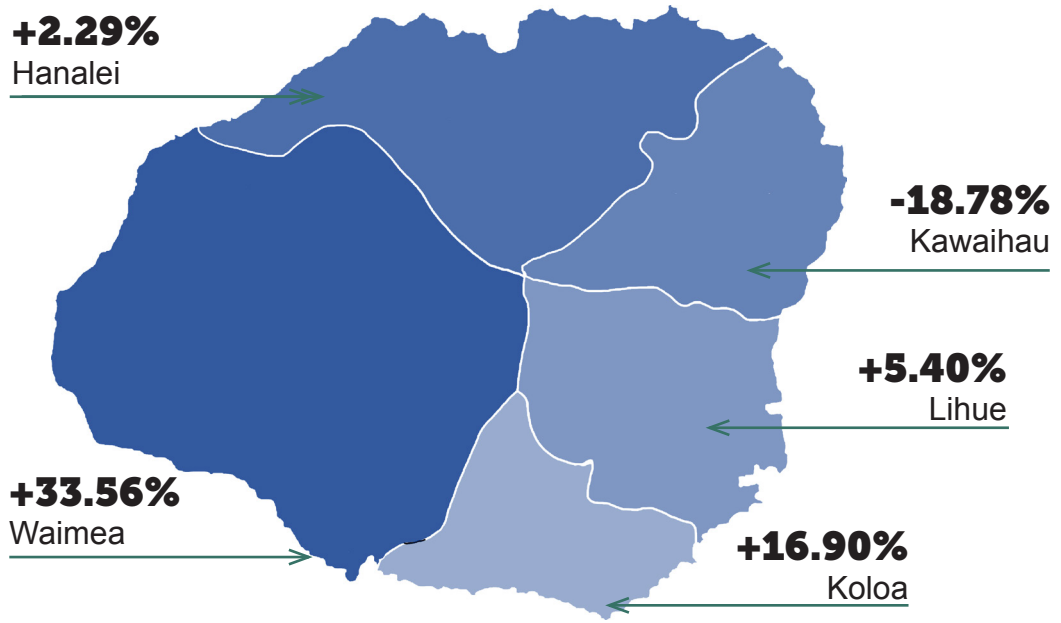
CLOSED SALES	2017	2016	% Change
Waimea	44	35	25.71%
Koloa	101	110	-8.18%
Lihue	51	48	6.25%
Kawaihau	111	121	-8.26%
Hanalei	101	101	0.00%
SUMMARY	408	415	-1.69%



MEDIAN PRICE	2017	2016	% Change
Waimea	\$388,500	\$391,020	-0.64%
Koloa	\$690,000	\$647,500	6.56%
Lihue	\$500,000	\$500,000	0.00%
Kawaihau	\$585,000	\$528,000	10.80%
Hanalei	\$1,210,000	\$1,175,000	2.98%
SUMMARY	\$660,000	\$625,000	5.60%



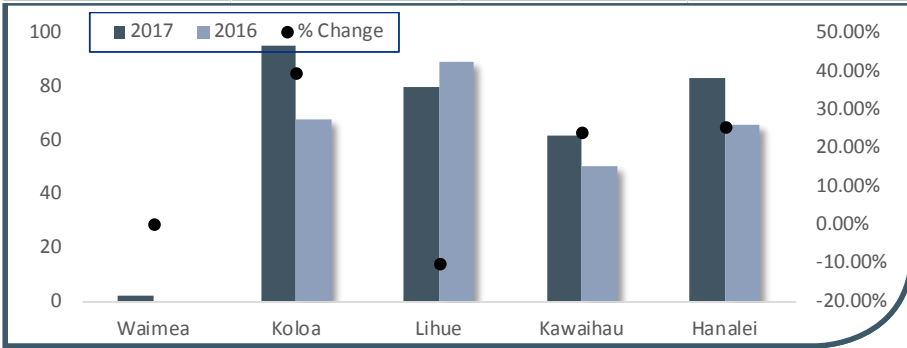
SALES VOLUME	2017	2016	% Change
Waimea	\$19,183,134	\$14,363,420	33.56%
Koloa	\$111,801,940	\$95,639,689	16.90%
Lihue	\$29,293,000	\$27,791,549	5.40%
Kawaihau	\$72,660,763	\$89,461,051	-18.78%
Hanalei	\$175,415,563	\$171,486,677	2.29%
SUMMARY	\$408,354,400	\$398,742,386	2.41%



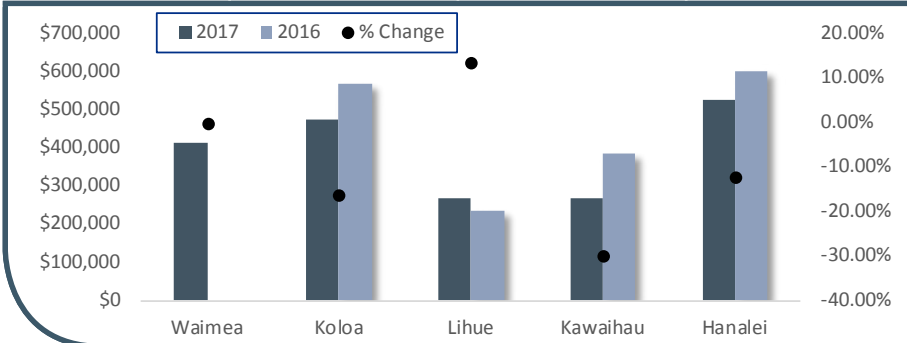
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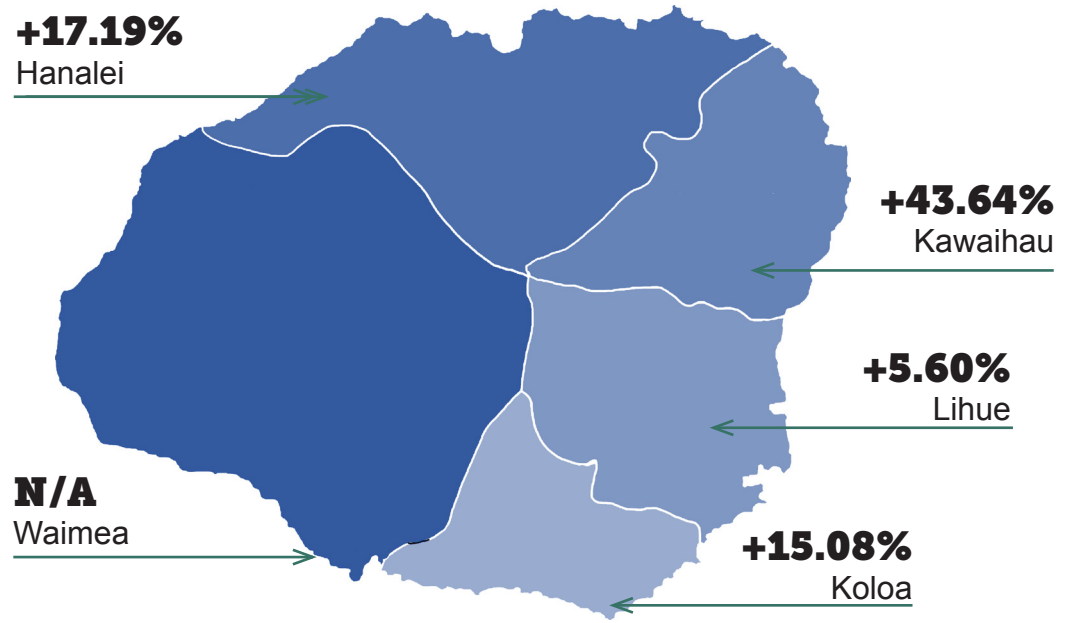
CLOSED SALES	2017	2016	% Change
Waimea	2	-	N/A
Koloa	95	68	39.71%
Lihue	80	89	-10.11%
Kawaihau	62	50	24.00%
Hanalei	83	66	25.76%
SUMMARY	322	273	17.95%



MEDIAN PRICE	2017	2016	% Change
Waimea	\$411,000	-	N/A
Koloa	\$475,000	\$567,504	-16.30%
Lihue	\$266,500	\$235,000	13.40%
Kawaihau	\$270,000	\$384,950	-29.86%
Hanalei	\$525,000	\$599,500	-12.43%
SUMMARY	\$427,500	\$399,000	7.14%



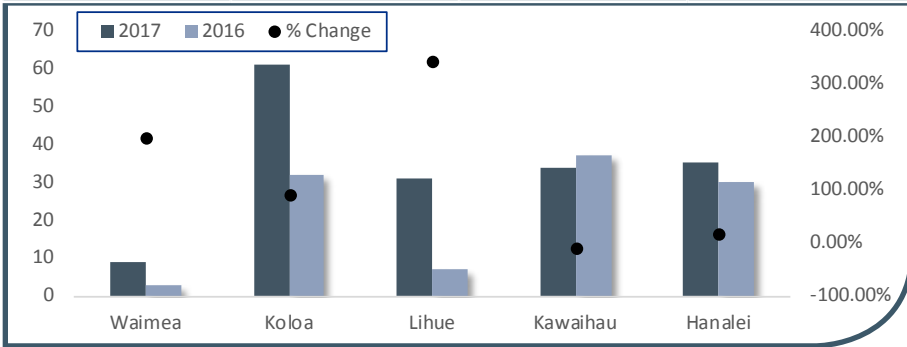
SALES VOLUME	2017	2016	% Change
Waimea	\$822,000	-	N/A
Koloa	\$48,344,000	\$42,008,022	15.08%
Lihue	\$23,964,146	\$22,693,107	5.60%
Kawaihau	\$27,528,214	\$19,164,900	43.64%
Hanalei	\$49,703,907	\$42,412,500	17.19%
SUMMARY	\$150,362,267	\$126,278,529	19.07%



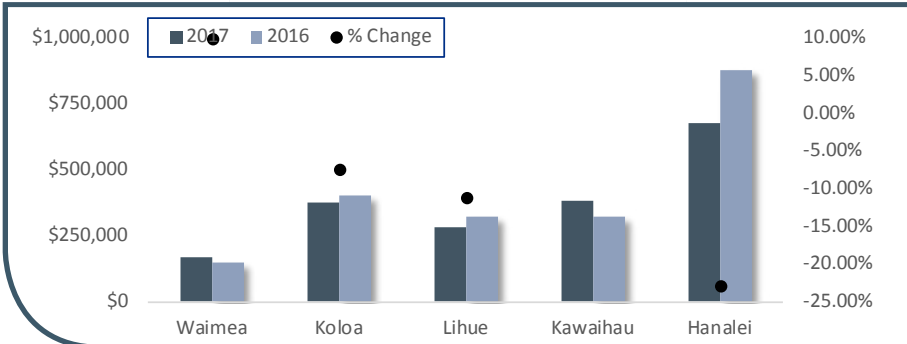
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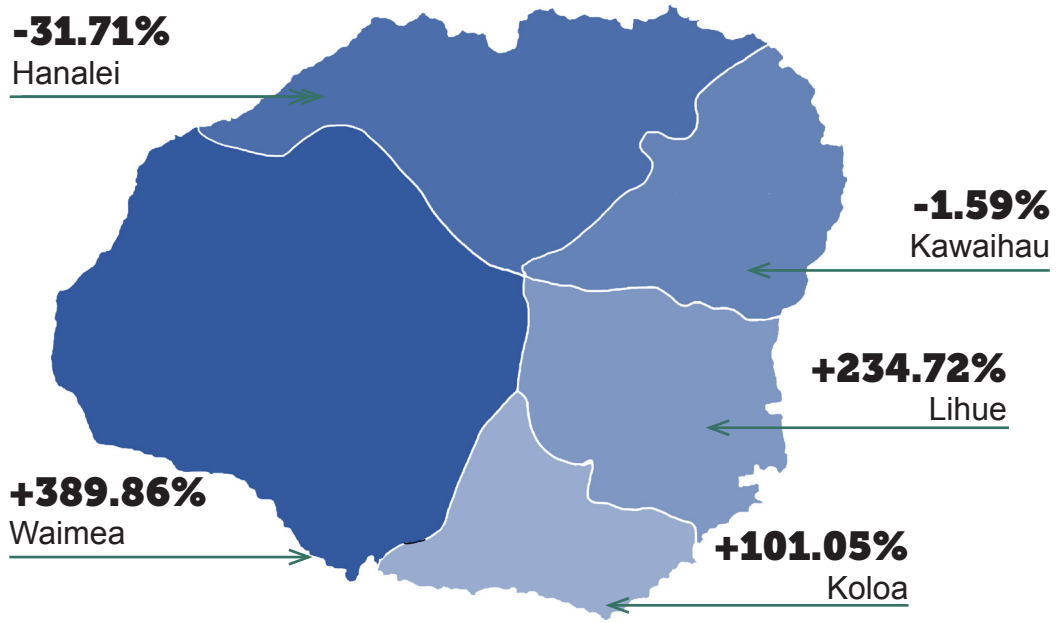
CLOSED SALES	2017	2016	% Change
Waimea	9	3	200.00%
Koloa	61	32	90.63%
Lihue	31	7	342.86%
Kawaihau	34	37	-8.11%
Hanalei	35	30	16.67%
SUMMARY	170	109	55.96%



MEDIAN PRICE	2017	2016	% Change
Waimea	\$165,000	\$150,000	10.00%
Koloa	\$375,000	\$405,000	-7.41%
Lihue	\$284,000	\$320,000	-11.25%
Kawaihau	\$382,500	\$323,000	18.42%
Hanalei	\$675,000	\$875,000	-22.86%
SUMMARY	\$370,000	\$400,000	-7.50%



SALES VOLUME	2017	2016	% Change
Waimea	\$1,714,500	\$350,000	389.86%
Koloa	\$31,165,264	\$15,501,000	101.05%
Lihue	\$9,019,000	\$2,694,500	234.72%
Kawaihau	\$18,210,160	\$17,926,000	1.59%
Hanalei	\$29,997,000	\$43,927,500	-31.71%
SUMMARY	\$90,105,924	\$80,399,000	12.07%



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